

National Pharmacy Purchasing Association (NPPA)



2018 NPPA Conference & Membership Brochure

Join your Pharmacy Buyer colleagues from across the nation, at the **22nd Annual, 2018 NPPA Conference**, this **August 21 through 23**, at Bally's Las Vegas (with an optional **340B University** event on **August 20**, offered by Apexus). All NPPA Conference educational sessions highlight the issues of pharmacy purchasing, and come with 8-10 hours of ACPE-accredited CE units for pharmacy recertification (including "Law" CE).

Become a new Member of NPPA (the National Pharmacy Purchasing Association), to save on your registration fee to attend our 2018 Conference, get 10 issues a year of our official publication Pharmacy Purchasing Outlook, and support your profession's Association!

Pre-Registration open now, through August 18

Join NPPA as a new Member, to save on Reg Fee

Find link to register on NPPA's website, PharmacyPurchasing.com



Website: www.PharmacyPurchasing.com ("Join NPPA" page for membership info/orders; Home Page to signup on our mailing list)

Phone: 888-544-NPPA **Email:** Info@PharmacyPurchasing.com

NPPA (National Pharmacy Purchasing Association)
4747 Morena Blvd. Suite 340, San Diego, CA 92117-3468

Become a Member of NPPA...

To SAVE on Conference Registration Fees...

Receive Annual Publication, & More Benefits!

HOW DO I SAVE?

By becoming a member of NPPA, not only are you supporting the advancement of the Pharmacy Purchasing Profession and joining your buyer colleagues, but you will also become eligible to receive a **DISCOUNT on Attendee Registration** to our NPPA Conferences.

Adding a new NPPA membership to your Attendee Conference Registration (\$125/year), is **actually LESS** of a total cost than only registering to attend as a non-member. NPPA membership includes a subscription to our member-publication and other benefits (see below). That's right—you receive **MORE for less!**

Full NPPA Pharmacy & GPO Member Benefits

- Membership in NPPA, first association of Pharmacy Buyers
- Includes 10 editions/year of member-publication *Pharmacy Purchasing Outlook*
- Receive RxBuyer eNews, a periodic e-newsletter
- Eligible for nomination to Outstanding Buyer of Year Award Program, which comes with cash prizes for Top 3 placements
- Access to the Members-Only section of the NPPA website, www.PharmacyPurchasing.com
- Member rate at Annual NPPA Conference (membership status must be current during the month of August)
- Plentiful opportunities to enhance clinical and leadership skills
- Unique opportunities for networking, career growth and continuing education



NPPA Member Testimonials

“Wow! As a long-time member and conference attendee, NPPA has been very helpful to me and my job position, even from the start. They have been a great resource for product information as well as networking with other pharmacy buyers. After my first NPPA Conference, I felt much better knowing I was not alone in my quest to manage product shortages and backorders. I have even been able to keep in contact with some of the other buyer-attendees I meet at the event. We talk about how we handle issues that come up on the job, and try to help solve each other’s problem. In addition, the NPPA member-publication *Pharmacy Purchasing Outlook*, is informative and discusses topics that pertain to buyers. ”

Jeffrey Brown, CPhT, Pharmacy Buyer
Carolinas Hospital System-Marion, Mullins, SC

“The NPPA Conference provides so very much for us buyers. Each year I come home with my head swimming from all the changes I can see making for our Pharmacy.”

Bobbi Holthaus, CPhT, Pharmacy Buyer
Wilson Memorial Hospital, Sidney, OH

No national pharmacy organization we know of fully recognizes the crucial importance of pharmacy purchasing. However, NPPA asserts that pharmacy purchasing is the most important specialty in Pharmacy. We invite you to join your fellow buyer colleagues in NPPA, and help us participate in the progress of this important field.

“Pharmacy purchasing is a profession that has for too long been ignored. We are out to change that.”

Dale J. Kroll, Founder, President & CEO of NPPA

Educational Program Agenda - 2018 NPPA Conference (final) **August 21-23 ♦ Bally's Las Vegas, Nevada**

ACPE-accredited CE available: 9.35 ACPE-accredited CE units will be available for Technician-Buyers & Pharmacists. Note: required "Law" & "Safety" CE credits are also included (*as indicated below*).

Educational Sessions, Breakouts & Exhibits Held In Bally's North "Resort" Tower Convention Area:

26th Floor Sky-View Rooms and Casino Level Grand Ballrooms & Palace Rooms

MONDAY AUGUST 20

- **8:00am – 4:45pm: *OPTIONAL* Pre-Conference 340B University Event, offered by Apexus** (one of NPPA's Vendor-Exhibitors). Check NPPA's website for link to register to this complimentary event.
(*SkyView Rooms 5/6, on 26th Floor of North "Resort" Tower*)
- **5:00pm – 8:00pm** (*SkyView Rooms 2/3, on 26th Floor of North "Resort" Tower*)
Early Check-In & Onsite Reg for Attendees (only for badges—then binders provided at Tuesday Check-In)
Opening Reception for Attendees – Co-Sponsored By Athenex (one of NPPA's Exhibitors)

TUESDAY AUGUST 21

- **7:30am – 8:30am** (*SkyView Rooms 5/6, on 26th Floor of North "Resort" Tower*)
Check-In & Onsite Reg for Attendees & Breakfast Provided
- **8:30am – 8:45am: NPPA Opening Session, About NPPA & Conference Info** (*SkyView Rooms 5/6*)
- **8:45am – 9:45am** (*SkyView Rooms 5/6, and all sessions today unless otherwise noted*) **(1 hour)**
How & Why Pharmacy Buyers Should Become Members Of A Hospital's P&T Committee
Debra Carlson, CPhT, Health System Pharmacy Inventory Specialist,
St. Charles Health System-Bend Hospital, Bend, Oregon
Erin Gavin, PharmD, BCPS, Associate Director of Clinical Pharmacy Services,
Rush University Medical Center, Chicago, IL
- **9:50am – 10:50am** **(1 hour)**
Pharmacy Buyer's Role In The Regulatory Survey Process
Lyle Matthews, PharmD, MAM, Inspector for Sterile Compounding & Outsourcing (503B) Enforcement
Unit of the California State Board of Pharmacy, Sacramento, California
- **10:55am – 11:15am** **(20 minutes)**
**Improving Communications between GPO's & Pharmacy Buyers, In Normal Times & During
GPO Conversions**
Kristy Malacos, Pharmacy Administrator & Purchasing Director, Magruder Hospital, Port Clinton, Ohio
- **11:15am – 11:25am:** Time to move to respective GPO Breakout Session locations (*as below*)
- **11:25am – 12:25pm: GPO Breakout Sessions** (Group Purchasing Organizations) **(1 hour)**
Participating GPO's are: **HealthTrust, Intalere, Premier, & Vizient**
Largest number of participating company's attendees stay in SkyView 5/6 Lecture Hall, with others in
SkyView Rooms down hall or downstairs in Casino level's Palace Rooms (locations provided onsite).

Educational Program Agenda - 2018 NPPA Conference *(final)* **August 21-23 ♦ Bally's Las Vegas, Nevada**

TUESDAY AUGUST 21 *(continued)*

- **12:25pm – 1:40pm: Lunch Break *(on own)* (1 hour & 15 minutes)**
- **1:40pm – 1:50pm (10 minutes)**
Outstanding Buyer of the Year Awardees Recognized – *Sponsored by Dr. Reddy's Laboratories, Inc.*
- **1:55pm – 2:55pm (1 hour)**
Medication Safety: The Role Of The Pharmacy Buyer
Katrina Kagler Harper, PharmD, MBA, BCPS, Senior Clinical Manager, Vizient, Inc., Irving, Texas
****Qualifies for "Patient/Medication Safety" CE requirement***
- **3:00pm – 3:20pm (20 minutes)**
Pharmacy Savings Analysis: Demonstrating What You Do Everyday
Brooke L. Richards, B.S, CPhT, Corporate Pharmacy Sourcing & Purchasing Analyst,
Comprehensive Pharmacy Services, East Waterboro, Maine
- **3:20pm – 3:30pm: Time to get downstairs to Vendor-Exhibit Hall**
- **3:30pm – 6:30pm: Vendor Exhibit Hall (Grand Ballrooms-Casino Level) (3 hours)**
 - With "Door Prizes" (four \$50 American Express Gift Cards, to randomly chosen attendees walking the hall, as selected by outside hotel representative not associated with NPPA or their attendees)
 - Snacks provided & full bar available, with 1 non-alcoholic drink ticket per day provided to Attendees

WEDNESDAY AUGUST 22

- **7:30am – 8:30am: Breakfast Provided (SkyView 5/6, on 26th Floor)**
- **8:30am – 10:00am (SkyView 5/6-26th Floor & all sessions today unless otherwise noted) (90 minutes)**
Changing Regulations, Changing Roles: DEA, EPA, USP <800> & The Pharmacy Buyer
Charlotte A. Smith, R.Ph., MS, President, GreatWorks LLC, Wauwatosa, WI
****Qualifies for Pharmacy "Law" CE requirement***
- **10:10am – 10:40am (30 minutes)**
Emergency Preparedness: Lessons From Hurricanes Maria & Harvey
Brooke L. Richards, B.S, CPhT, Corporate Pharmacy Sourcing & Purchasing Analyst,
Comprehensive Pharmacy Services, East Waterboro, Maine
Charles Fogle, PharmD, Division Vice President for Clinical New Business Development,
Comprehensive Pharmacy Services, Statesville, NC
- **10:40am – 10:50am: Time to move to respective Wholesaler Breakout Session locations *(see next page)***

Educational Program Agenda - 2018 NPPA Conference *(final)* **August 21-23 ♦ Bally's Las Vegas, Nevada**

WEDNESDAY AUGUST 22 *(continued)*

- **10:50am – 11:50am: Wholesaler Breakout Sessions** (1 hour)
Participating Wholesalers are: **AmerisourceBergen, Cardinal Health, & McKesson.**
Largest number of participating company's attendees stay in SkyView 5/6 Lecture Hall, with others in SkyView Rooms down hall or downstairs in Casino level's Palace Rooms (locations provided onsite).
- **11:50am – 1:00pm: Lunch Break** *(on own)* (1 hour & 10 minutes)
- **1:05pm – 2:05pm** (1 hour)
Legal & Regulatory Issues Impacting Pharmacy, Supply Chain & GPO Commercial Arrangements
John W. Jones, Jr., Partner, Pepper Hamilton LLP, Philadelphia, Pennsylvania
**Qualifies for Pharmacy "Law" CE requirement*
- **2:10pm – 2:50pm** (40 minutes)
Pharmacy Management & Perpetual Inventory
Michael Cushner, CPhT, Pharmacy Buyer, SUNY Upstate Medical University, Syracuse, NY
- **2:50pm – 3:00pm: Time to get downstairs to Vendor-Exhibit Hall**
- **3:00pm – 5:30pm: Vendor Exhibit Hall** *(Grand Ballrooms-Casino Level)* (2.5 hours)
 - With "Door Prizes" (four \$50 American Express Gift Cards, to randomly chosen attendees walking the hall, as selected by outside hotel representative not associated with NPPA or their attendees)
 - Snacks provided & full bar available, with 1 non-alcoholic drink ticket per day provided to Attendees

THURSDAY AUGUST 23

- **8:00am – 9:00am: Breakfast/Brunch Provided** *(SkyView 5/6, on 26th Floor)*
- **9:00am – 10:00am** *(SkyView 5/6-26th Floor, and all sessions today)* (1 hour)
Biosimilar Drugs-An Update For 2018
L. Ross Day, R.Ph., D.P., Independent Pharmacy Consultant, Highland Village, TX
- **10:05am – 11:05am** (1 hour)
Stress Management & Easy Relaxation/Meditation Exercises
Binita Patel, PharmD, MS, Managing Director-Specialty & PBM, Pharmacy Health Solutions, Philadelphia, Pennsylvania

Educational Program Agenda - 2018 NPPA Conference (final)
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THURSDAY AUGUST 23 (continued)

- **11:05am – 11:15am: Snack Break (provided by NPPA) (10 minutes)**
- **11:20am – 12:20pm (1 hour)**
How To Properly Prepare & Forecast For Shortages In Hospital Pharmacies Without Over-Spending
Margon Dillard, CPhT, Pharmacy Buyer, CHI St. Luke's Sugar Land Hospital, Sugar Land, Texas
Joshua Ward, PharmD, MBA, BCPS, Director of Pharmacy, CHI St. Luke's Sugar Land Hospital,
Sugar Land, Texas (*facility pharmacy managed by Comprehensive Pharmacy Services*)
- **12:25pm – 12:55pm (30 minutes)**
Feedback Session: on Annual NPPA Conferences & Membership in NPPA
- **1:00pm – 1:15pm (15 minutes)**
NPPA Conference Wrap Up
Grand Prize Giveaway (two \$100 American Express Gift Cards, to current NPPA members
still in attendance, chosen by a random drawing)
- **1:15pm: Conference End/Adjournment**

PLEASE JOIN US AUGUST 21-23, 2018 FOR THE: 22nd Annual NPPA Conference

Come join hundreds of your Pharmacy Purchasing Professional colleagues to network & learn the latest trends in Pharmacy Purchasing. Meet with 90 to 98 exhibiting vendor companies who serve hospitals & health systems; as well as your GPO & Wholesaler reps, in our official GPO & Wholesaler Breakout Sessions. Make plans now to join us in August 2018!

Add a new or renewing NPPA Membership to get a discount on your registration. As a member, you'll stay informed of the latest new product approvals to save money for your facility, and help in our mission to get Buyers the recognition they deserve within the world of Pharmacy. See more on Page 2, or our website.

Here are some NPPA Conference highlights:

- **Pharmacy Buyer Training & Improvement**—education tailored specifically to the needs of the Pharmacy Procurement Specialist.
- **90 to 98 Pharmaceutical Company Exhibitors**—to meet & view their products & services.
- **1 Meal Per Day Included in Registration fee (and some snacks)**—unlike most conventions.
- **Comes with 8-10 units of ACPE-accredited Pharmacy CE's**—for recertification (for Technicians & some also for Pharmacists), including the mandatory 1-hour of Pharmacy Law & Patient Safety.
- **Conference Start & End Times**—for 2016, we begin on Tuesday August 23 approximately 8:30am and end on Thursday August 25 between Noon and midday (final end time still TBD).
- **GPO & Wholesaler Breakout Sessions**—usual participants are Wholesaler companies Amerisource-Bergen, Cardinal Health, McKesson; and GPO companies HealthTrust, Intalere, Premier, Vizient.
- **Optional "340B University" by Apexus LLC**—Apexus will return with us again in 2018; for this optional add-on event, held the *day before* the start of NPPA Conference (Monday August 20), at no additional cost. Registration opens in late March/early April, through Apexus directly.

Comments From Past Attendees

- "We need to get most or all, of our Buyers to attend NPPA's worthwhile Conference." (By David Billing, MS, R.Ph., Pharmacy Director of DePaul Medical Center in Bridgeton, MO, part of the SSM Healthcare system.)
- "I have really learned and benefited a lot from the NPPA Conference educational sessions. In addition, I discover a lot just from being around other pharmacy buyers in attendance there, hearing how they handle situations that come up in their facility. It is such a joy to be around people in the same work environment and level."
- "I do not even know where to start! Attending the NPPA Conference has truly made me a much better pharmacy buyer. I have learned how to save money, look at things in a different way to improve our work flow, how to generate more revenue for us, and how to put it all in use on a daily basis—I have even found ways to charge for items we just wrote off in the past! This conference provides so very much for us buyers, that I come home with my head swimming with all the changes I can see us making; and truly feel that my attendance there is the single most significant thing that helps our pharmacy department improve."
- "I have greatly appreciated the updates and new information that I receive in NPPA's educational sessions. It seems that I always come back with good suggestions, ideas, and programs that I was able to share with our pharmacy director and technicians. This conference helps to expand my experience on the job and better educate myself, so I can improve and better my pharmacy department and hospital as a whole."